

**Assets Under Management:** \$220.8 million  
**Total Firm Fixed Income Assets:** \$6.2 billion  
**Inception of the Portfolio:** 7/1/02

### INVESTMENT PHILOSOPHY

Our fixed income philosophy is founded on the belief that excess returns are achieved by investing in sectors and securities that offer relative value within the context of their current pricing and our top-down forecast. There are inefficiencies in the bond market created by its size, the behavior of large investors and the nature of over-the-counter trading. We seek to exploit these inefficiencies using fundamental analysis to identify high-quality securities in areas generally overlooked by other managers (e.g., small issue corporates, taxable municipal bonds and mortgages). Performance is primarily driven by bottom-up research and security selection, as opposed to market timing. Our process also emphasizes disciplined risk controls, sector diversification and liquidity. The result over time has been competitive risk-adjusted returns in a variety of market environments.

### STRATEGY DESCRIPTION

The objective of the Short Term Fixed Income strategy is to preserve capital and generate maximum current income by investing in high-quality securities, primarily with final maturities of 3 years or less. It is designed and managed to be a potential alternative to money market mutual funds or part of a diversified fixed income allocation. The strategy is offered in an institutional separate account structure with the ability to customize. General investment guidelines are as follows:

- Quality rating of investment grade or better by both Moody's and Standard & Poor's.
- Investments must be dollar-denominated issues that are registered with the SEC.
- Investable securities include: U.S. Treasury, Agency, Mortgage-Backed, Asset-Backed, Corporate, Yankee, Sovereign and Taxable Municipal Bonds.
- Prohibited securities include: Private Placement, Futures, Convertibles, Preferred Stocks, Structured Notes, Credit Default Swaps and Index-Linked Structured Notes.
- Cash is typically limited to less than 5% of the portfolio.

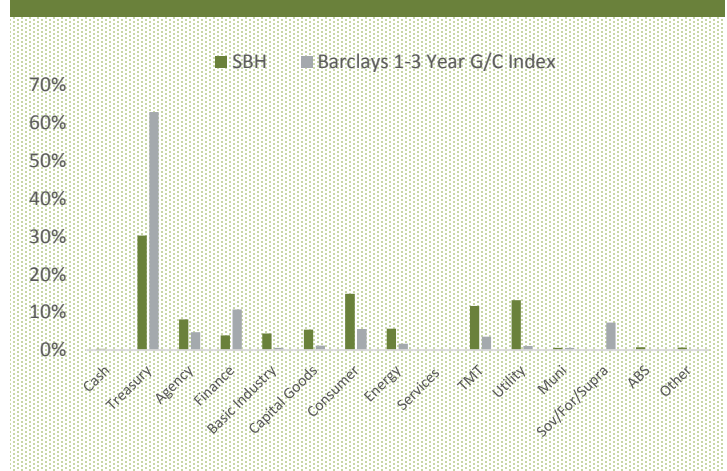
### REPRESENTATIVE ACCOUNT<sup>1</sup> STATISTICS

	SBH Gross	Barclays 1-3 G/C Index	% of Index
Yield To Maturity	2.11%	2.03%	104%
Current Yield	3.06%	2.10%	145%
Quality	Aa3	Aa1	-
Coupon	3.07%	2.10%	146%
Average Maturity (years)	1.77	1.98	89%
Duration (years)	1.70	1.91	89%

Source: CMS BondEdge, Barclays

<sup>1</sup> Presented as supplemental information to the fully compliant presentation.

### COMPOSITE DISTRIBUTION BY SECTOR



Source: CMS BondEdge, Barclays

### COMPOSITE DISTRIBUTION BY MATURITY



Source: CMS BondEdge, Barclays

### 3 YEAR EX-POST STANDARD DEVIATION

	SBH Gross	Barclays 1-3 G/C Index
2013	0.54%	0.44%
2014	0.52%	0.40%
2015	0.58%	0.47%
2016	0.69%	0.75%
2017	0.68%	0.73%

Source: Barclays, Bank of America Merrill Lynch

## PORTFOLIO MANAGEMENT

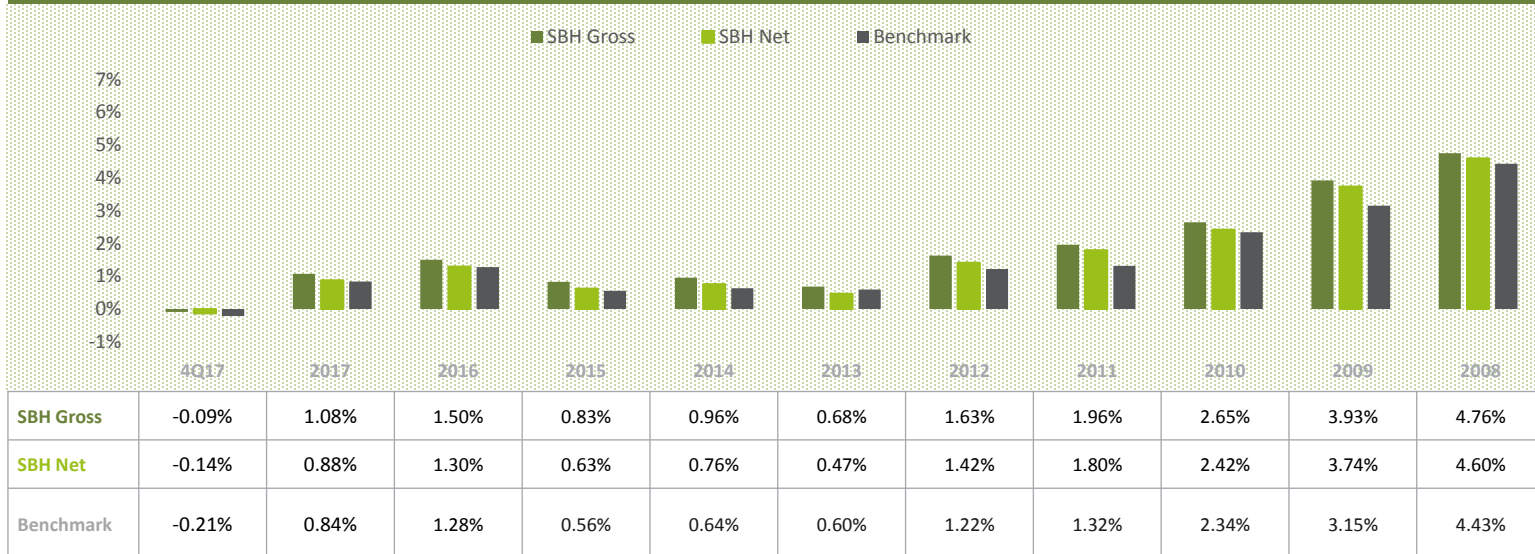


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### RETURNS\*



\* Prior to 2016, strategy was measured against a Blended Benchmark. Beginning January 2016, the strategy is benchmarked against the Barclays G/C 1-3 year Index.  
Source: Barclays, CMS BondEdge

### PORTFOLIO CHARACTERISTICS

	SBH Gross	Barclays 1-3 G/C Index
Worst 4-Quarter Period	0.30%	0.11%
5-Year Sharpe Ratio	1.17	0.84
Standard Deviation (Since Inception)	1.30%	1.29%

Source: Barclays, Bank of America Merrill Lynch

### ANNUALIZED CUMULATIVE RETURNS

	SBH Gross	SBH Net	Barclays 1-3 G/C Index
1 Year	1.08%	0.88%	0.85%
3 Years	1.14%	0.94%	0.89%
5 Years	1.01%	0.81%	0.79%
10 Years	1.99%	1.79%	1.63%
15 Years	2.46%	2.24%	2.18%
Since Inception	2.61%	2.39%	2.31%

Source: Barclays, CMS BondEdge, Bank of America Merrill Lynch

Segall Bryant & Hamill is a Registered Investment Adviser, established in 1994. SBH provides fee-based management of fixed income and equity portfolios for institutional clients and high net worth individuals. The Short-Term Fixed composite was created in July, 2002. The Short-Term Fixed composite is a fixed income strategy which invests in domestic short term fixed income securities which have an average maturity of less than 2 years. Accordingly, the composite is benchmarked against The Barclays Capital 1-3 year US Corporate & Government Index. A blended benchmark consisting of a static blend of 20% Merrill Lynch 0-1 Year Treasury Index and 80% 1-3 Year Merrill Lynch Government /Credit Indexes was used prior to January 2016. This change was made to align the composite benchmark with the most commonly used client benchmark. The Barclays 1-3 year US Gov/Cred Index includes securities with a remaining term to final maturity of more than 1 year and less than 3 years. The Barclays Capital 1-3 year US Corporate & Government Index has a duration of 1.91 and a maturity of 1.98. The Short-Term Fixed composite is comprised of all fee paying, discretionary accounts managed to this investment approach which have assets greater than \$1 million and one month of returns. Accounts falling below the \$1 million threshold are not eligible for inclusion in the composite. In addition, accounts that have a significant cash flow, defined as 25% of the market value prior to 10/1/2012 and 10% of the market value beginning 10/1/2012, will be removed from the composite until the next reconciliation and calculation period. Gross results are shown net of trading costs and include the reinvestment of all dividends and interest. Net results are shown net of management fees as well as trading costs and include the reinvestment of all dividends and interest. Net results reflect actual fees paid. The current fee schedule applicable to the Short-Term Fixed composite accounts is 0.30% on the first \$50 million of assets, 0.25% on the next \$50 million of assets and 0.20% over \$100 million of assets. Actual fees will vary. All information is based on US dollar values. Returns are calculated on a capitalization and time weighted basis and linked quarterly. Dispersion of returns is measured by an equal weighted standard deviation of all the accounts in the composite for a full year period. Neither the composite nor the benchmark returns reflect the withholding of any taxes for ordinary income or capital gains. It should be noted that principal risk is taken and that historical performance can not guarantee future results. A complete list and description of the firm's composites, as well as additional information regarding policies for valuing portfolios, calculating returns and preparing compliant presentations, is available upon request from SBH. Revised December 2017.