

HIGH YIELD FIXED INCOME

FACT SHEET | March 31, 2018

STRATEGY

- Use relative value strategy for security and sector selection
- Focus on income rather than market timing of interest rates
- Conduct proprietary, equity-like fundamental research
- Emphasize disciplined, risk-managed investment approach

Performance¹

Periods Ended 3/31/18 (%)	QTD	YTD	Annualized Returns			
			1 Year	3 Years	5 Years	10 Years
High Yield Fixed Income (gross)	-0.99	-0.99	3.45	5.12	5.51	6.68
High Yield Fixed Income (net)	-1.10	-1.10	2.99	4.65	5.04	6.20
BBgBarc U.S. Corporate High Yield Ba ⁴	-1.60	-1.60	3.47	4.71	5.06	8.36
Calendar Year (%)	2017	2016	2015	2014	2013	2012
High Yield Fixed Income (gross)	6.84	13.64	-0.69	5.89	5.20	11.41
High Yield Fixed Income (net)	6.36	13.13	-1.13	5.42	4.73	10.94
BBgBarc U.S. Corporate High Yield Ba ⁴	7.32	12.78	-1.00	5.37	5.05	14.59

Segall Bryant & Hamill acquired Denver Investment Advisors LLC on 4/30/2018. Performance results before this date reflect returns generated by the portfolio managers at Denver Investment Advisors LLC.

Portfolio Characteristics²

	High Yield Fixed Income	BBgBarc U.S. Corp High Yield Ba ⁴
Effective Duration	4.0 years	4.6 years
Effective Maturity	6.1 years	6.8 years
Effective Yield	4.9%	5.1%
Coupon	5.5%	5.6%
Average Credit Quality	BB	BB
Turnover (3 year average)	30%	-
Standard Deviation	4.48%	4.57%

Sector Allocation²

	High Yield Fixed Income	BBgBarc U.S. Corp High Yield Ba ⁴	Relative Weights
Corporate Credit	92.0	100.0	-8.0
Residential Mortgage-Backed Securities	0.8	0.0	0.8
Commercial Mortgage-Backed Securities	3.5	0.0	3.5
Other	0.8	0.0	0.8
Cash & Equivalents	2.8	0.0	2.8

Corporate Allocation²

	High Yield Fixed Income	BBgBarc U.S. Corp High Yield Ba ⁴	Relative Weights
Financial	7.6	15.8	-8.2
Industrial	83.7	81.5	2.2
Utility	0.7	2.7	-2.0

¹Data is based on firm's High Yield Fixed Income composite. Past performance does not guarantee future results and future performance may be lower or higher than the performance presented. See Performance Disclosure for additional performance information.

²Information presented is for a representative portfolio which is an account in the composite that we believe most closely reflects current portfolio management style for the strategy. Performance is not a consideration in the selection of the representative portfolio. The information of the representative portfolio shown may differ from that of the composite and of the other accounts in the composite. Information on this page is considered supplemental information to the Performance Disclosure. Weights may not sum to 100% due to rounding.

³The rating information reflects the Standard & Poor's equivalent rating category for the highest credit-quality rating assigned by either Standard & Poor's or Moody's ratings.

⁴Source: CMS BondEdge

⁵Standard Deviation statistic based on monthly data. Three years. Source: eVestment Alliance.

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Quality Detail^{2,3}

% of portfolio	High Yield Fixed Income	BBgBarc U.S. Corp High Yield Ba ⁴
AAA	2.8	0.0
BBB	18.2	0.0
BB & Below	75.6	100.0
Not Rated	3.4	0.0

Duration Distribution^{2,4}

% of securities	High Yield Fixed Income	BBgBarc U.S. Corp High Yield Ba ⁴
0 - 1 year	6.8	2.8
1 - 3 years	28.4	25.8
3 - 4 years	16.3	16.8
4 - 6 years	35.6	32.7
6 - 8 years	7.9	14.6
8+ years	4.2	7.4

Manager commentary for the quarter ended March 31, 2018²

Market Overview

Fundamentals in the high-yield market started to show signs of weakness in the first quarter, as evidenced by the trailing twelve-month high-yield issuer default rate, which rose slightly to 3.77% from a year-end level of 3.66%. In total, 12 companies in the high-yield universe defaulted year-to-date, as compared with only five defaults in the first three months of 2017. By sector, defaults within the retail industry drove the most activity with a 25% share of defaults. Although the Denver Investments' High-Yield portfolio did not hold a position, and was therefore not directly involved, it was noteworthy that, in March 2018, iHeartMedia Inc. filed for bankruptcy protection. With approximately \$9.4 billion of outstanding high-yield debt and \$6.6 billion of levered loans, iHeartMedia Inc. represented the sixth largest default in the high-yield market on record. The company is an example of what can happen to an issuer when too much debt is layered onto an entity and the competitive landscape changes. As a reminder, our credit process focuses on a company's long-term competitive positioning within its industry, as well as considering the outlook for that industry.

Overall, the Bloomberg Barclays U.S. Corporate High Yield Index lost a modest 0.86% for the quarter. Viewed in terms of ratings, the Bloomberg Barclays U.S. Corporate High Yield Caa Index was the only category to post a positive return for the quarter and was up 0.30%. This outperformed the losses posted by both the Bloomberg Barclays U.S. Corporate High Yield Ba Index and the Bloomberg Barclays U.S. Corporate High Yield B Index, which produced -1.60% and -0.55%, respectively. Looking at returns from different high-yield industry sectors does not offer much explanation for the quarter's returns. However, digging into returns by different yield to worst (YTW) maturity buckets shed some more light on the quarter. According to JP Morgan's Domestic High Yield indexes, bonds with YTW dates in-between two and four years saw a positive 0.50% return for the quarter, while longer-dated bonds with YTW dates in-between 7 and 10 years and more than 10 years saw losses of -2.07% and -2.34%, respectively.

Portfolio Performance

For the first quarter of 2018, the Denver Investments' High-Yield portfolio outpaced the -1.60% return recorded by its benchmark, the Barclays U.S. Corporate High Yield Ba Index. The portfolio benefited from its positions in short, callable issues. The portfolio also had a couple of rising stars and a positive credit event (an investment grade company purchasing a high-yield rated company) during the quarter. These gains were somewhat offset by the portfolio's positions in long duration, sub-5% coupon issues, as well as negative performance by a retail-related credit position.

Outlook and Positioning

The additional yield over U.S. Treasuries offered by high-yield bonds reached a post-crisis all-time low on January 26, 2018, as optimism regarding the recent passage of tax reduction legislation hit a fever pitch. Since that date, credit spreads have seen a consistent trend wider with an average daily widening of one basis point. Spreads ended the quarter wider by 11 basis points, the first quarter of widening since the fourth quarter of 2015 when spreads widened by 30 basis points. We were able to find a few opportunities created by the recent volatility in the quarter. However, we continue to position the portfolio defensively, given that spreads remain low relative to historic levels and we are poised to go on the offensive if dislocations continue and the situation warrants. For example, while it is not our expected outcome, the potential for escalated trade wars would certainly add more volatility to spreads.

We position the portfolio with a longer-term investment orientation and an emphasis on higher-quality high-yield bonds. The goal of which is reducing the portfolio's volatility while providing solid risk-adjusted returns over time. Our process entails intensive credit analysis by which we evaluate yield versus risk through business cycles, and it follows that a larger weighting of higher-rated, high-yield issues is a logical result. Most importantly, we believe this strategy is suitable over the long term for investors who want comparative yield from a high-yield portfolio, but who are also more sensitive to volatility and more focused on capital preservation.

Performance Disclosure: High Yield Fixed Income Composite

Year	— Composite Assets —			Composite Gross of Fees Annual Return (%)	Composite Net of Fees Annual Return (%)	BBgBarc U.S. Corporate High Yield Ba Index (%)	Composite 3 Year Standard Deviation (%)	Index 3 Year Standard Deviation (%)	Composite Dispersion (%)	Total Firm Assets (Incl. Model Portfolios)* (\$Bil)	Total Firm Assets (\$Bil)
	Dollars (\$ millions)	% of Firm Assets	Composite Accounts								
2016	75	1.1	1	13.64	13.13	12.78	4.86	5.16	-	7.476	7.169
2015	58	1.0	1	-0.69	-1.13	-1.00	4.37	5.05	-	7.606	7.382
2014	65	1.0	1	5.89	5.42	5.37	3.58	4.41	-	9.596	9.373
2013	66	1.0	1	5.20	4.73	5.05	4.25	5.45	-	10.009	9.794
2012	81	1.0	1	11.41	10.94	14.59	4.61	5.95	-	9.565	9.343
2011	90	1.0	1	9.04	8.57	6.86	8.39	8.45	-	9.389	9.101
2010	67	1.0	1	13.66	13.20	14.55	-	-	-	8.989	8.711
2009	74	1.0	1	41.25	40.66	46.08	-	-	-	8.038	7.837
2008	66	1.0	1	-29.38	-29.72	-17.53	-	-	-	7.008	6.867
2007	224	2.4	2	-2.57	-3.38	1.74	-	-	0.72	9.715	9.502

*Number includes a portion of assets where Denver Investments does not have discretionary trading authority. This information is supplemental to fully compliant presentation.

- 1) Denver Investment Advisors LLC (dba Denver Investments) is an independent investment advisor registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940. Denver Investments provides fundamental investment management services to various institutional and private investors and mutual funds.
- 2) The High-Income Corporate Management composite was created in October 2000 (style inception was 10/1/2000). All returns are computed using a time-weighted total rate of return. The composite is defined to include all fee-paying, discretionary accounts that are managed according to the High Yield Fixed Income strategy. The composite includes all actively managed fixed income accounts that are managed to the Bloomberg Barclays U.S. Corporate High Yield Ba Index and invest in high-income producing securities, primarily corporate bonds, concentrated in below-investment grade securities with maturities less than 30 years. The Bloomberg Barclays U.S. Corporate High Yield Ba Index is an unmanaged index that measures the performance of intermediate (1 to 10 year) U.S. high yield issues. It includes fixed-rate, noninvestment grade debt issues rated Ba1 or lower by Moody's, rated BB+ or lower by S&P, rated below investment grade by Fitch Investor's Service or if unrated previously, held a high yield rating or have been associated with a high yield issuer, and must trade accordingly. Index returns are not covered by the report of the independent verifiers. The name of the composite was changed from High Income Corporate to High Yield Fixed Income on 1/1/2007.
- 3) Gross of fee returns are calculated gross of management and custodial fees and net of transaction costs. Net of fee returns are calculated net of management fees and transaction costs and gross of custodian fees. As of 1/1/15, net of fee returns were calculated by deducting the maximum applicable advisory fee in effect, pro-rated on a monthly basis. From 1/1/08 to 12/31/14, net of fee returns were calculated by deducting the maximum applicable advisory fee in effect, pro-rated on a quarterly basis. Prior to this date, net of fees returns were calculated using actual annual client fees, pro-rated on a quarterly basis.
- 4) The dispersion of annual returns is measured by the standard deviation across unweighted portfolio gross returns represented within the composite for the full year. Dispersion is not shown for years in which only one account is present for the entire year.
- 5) Valuations and returns are computed and stated in U.S. dollars. Performance is calculated net of withholding taxes on foreign dividends and interest. Dividend income is recorded on the ex-dividend date and interest income is recorded on the accrual basis. Total returns for accounts are presented using the accrual basis of accounting for all fixed income and equity investments and on a cash basis for all cash equivalents.
- 6) Denver Investments claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Denver Investments has been independently verified for the periods 1/1/84 – 12/31/16. Verification assesses whether the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The High Yield Fixed Income composite has been examined for the periods 12/31/03 – 12/31/16. The verification and performance examination reports are available upon request. A complete list and description of all firm composites is available upon request.
- 7) The maximum fee rate is 0.45%. Please reference Denver Investments' ADV for full fee schedule.
- 8) Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.
- 9) Past performance does not guarantee future results and future performance may be lower or higher than the performance presented.

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